

ATEQ AVIATION & SAFT SEAL A NEW PARTNERSHIP



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We are proud to announce that **Saft** has chosen **ATEQ** as its recommended partner for aerospace battery testing solutions.

For more than 90 years, Saft has been designing and manufacturing high-tech [aircraft battery systems](#) and products for the world's most demanding aviation customers. Saft is the go-to manufacturer for custom-engineered battery systems with a long life and high reliability. Saft's world-class technical expertise, support, and service are the reason why Saft batteries are onboard two-thirds of all civil and military aircraft worldwide.

Saft's proven nickel-cadmium (Ni-Cd) and lithium-ion (Li-ion) aircraft battery solutions are critical to safety, providing high-peak-power for engine or APU starting and emergency power backup. Optimized maintenance ensures safety, maximum service life, and superior performance. Consequently, Saft provides a lower total cost of ownership compared to other aviation battery providers.

Saft produces over 400 different battery designs to suit virtually every requirement, each optimized for energy and power, guaranteeing integration with the electrical architecture of all fixed-wing and helicopter aircraft – even drones, thanks to close cooperation with all the major aircraft OEMs over the whole product lifecycle.

Saft and **ATEQ** have come to an agreement promoting the benefits of its new Battery Charger Analyser, the **ATEQ BCA**.

15, rue des Dames, 78340 Les Clayes-sous-Bois, France





PRESS RELEASE

Having heard of initial tests carried at SATAIR UK, a major battery MRO player in the UK market, Saft contacted ATEQ. From there Saft interviewed ATEQ Battery Charger and Analyser experts involved in the development of the new ATE BCA and also in previous ATEQ EEST Models. Leading to positive feedback from these interviews, Saft and ATEQ have decided to enter into a mutually beneficial partnership.

"We are honoured by the trust Saft has placed in ATEQ Aviation electrical testers. Being the recommended Battery Charger and Analyser supplier by the aerospace battery market leader, representing 80% of the aviation battery market, will definitely help us to strengthen our expert position and our credibility on the market" declares Gabriel Nativel ATEQ Aviation Global Manager.

"It will also only confirm to all of our Customers worldwide that they will make the right decision when choosing the ATEQ Charger and Analyser testing solution for their battery maintenance" declared Damien Jeulin, Sales Director EMEA for Aviation Division at ATEQ.

"Saft believes that ATEQ has efficient and cost-effective solutions for our aviation customers to streamline their battery shops and maintenance. We are pleased to formalize this relationship and work together to bring value to our mutual customers' operations", declared Chuck Schofield, General Manager, Saft Aviation.

ATEQ's Battery Charger Analyser, including the new ATEQ BCA with a new configuration of charge/discharge benches, is a solution specifically designed to meet customers' needs in the maintenance, certification, and approval of all types of aviation batteries worldwide. Thanks to an improved user interface, increased versatility, and a new integrated voltmeter. These new models allow maintenance experts to deal with several batteries at a time, to be more effective and productive on a daily basis, and with a solution that is extremely competitive from a cost point of view.

Saft recommends a shortlist of ATEQ Aviation products: the new ATEQ BCA.

ATEQ Aviation – We test, You fly

With over 40 experience, ATEQ Aviation is the trusted provider of Aviation test equipment worldwide, supplying an entire range of Pitot testers, Bonding & Loop testers, Battery testers for OEM, Operators, and Operators Maintenance centres. Leading the industry, ATEQ has introduced the most advanced technological features supporting all types of the sector.

ATEQ engineers sell and service the Aviation product line to more than 1,000 customers. More than 20 engineers work all year long to improve the measurement quality of ATEQ's systems and create the best Aviation test tools.

From design to production, ATEQ Aviation.

www.ateq-aviation.com/products/products-batterytesters/

About Saft

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Saft specializes in advanced technology battery solutions for industry, from the design and development to the production, customization, and service provision. For more than 100 years, Saft's longer-lasting batteries and systems have provided critical safety applications, back-up power and propulsion for our customers. Our innovative, safe and reliable technology delivers high performance on land, at sea, in the air and in space. Saft is powering industry and smarter cities, while providing critical back-up functionality in remote and harsh environments from the Arctic Circle to the Sahara Desert.

Saft is a wholly owned subsidiary of TotalEnergies, a broad energy company that produces and markets fuels, natural gas and electricity.

#WeEnergizeTheWorld

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